



Colorado Automotive Recyclers Association Newsletter

December 2015

NEWS FROM THE HILL

Legislative Update

We are getting ready to start the 2016 Legislative session in January.

Stayed tuned here to follow bills and regulatory changes that can effect the recycling industry and your business. We will post any items of interest here!

NATIONAL NEWS

Automotive Recyclers Association Joins Transportation Secretary in Calling on Automakers to Provide Access to OEM Parts Numbers to Promote Consumer Safety

As posted on a-r-a.org/News and Articles/May 27, 2015

WASHINGTON, DC - Leaders of the Automotive Recyclers Association (ARA) join U.S. Department of Transportation Secretary Anthony Foxx in calling on automakers to provide industry partners access to critical original equipment

CAR ASSOCIATION NEWS

CAR Annual Meeting is Saturday, January 23, 2016

The Colorado Automotive Recyclers Annual Meeting is coming up next month! We have a big day planned including speakers, a trade show and updates on events that effect recyclers in the state of Colorado.

The event will be held at the PPA Event Center, 2105 Decatur Street, Denver, CO 80211. We will begin at 8:00am with an update on the association. We will follow with presentations by nationally know speakers Robert Counts of Counts Consulting and Rian Garner. These gentlemen have spoken at ARA and URG national meetings and have great information to share with CAR members about the industry, sales and business management and other topics that will provide information that can be put into action immediately to help your business in 2016.

We will also have representatives on hand from Centennial Insurance to answer your questions on transitioning from the previous workers compensation program to a new plan.

There will be a variety of vendors on hand to share the newest products and services to help you run your yard more efficiently. A few of the sponsors we have so far are:

**CENTENNIAL INSURANCE
CAR-PART.COM
CENTRAL INSURANCE
U-R-G**

**MCI CORES/AUTOMOTIVE COMMODITY EXCHANGE
ALL RECYCLING, INC.
HOLLANDER, LLC**

and we will also have exhibitors on hand including:

**BUDDY AUTOMOTIVE
LAMB FUELS
CRUSH U-PULL-IT SOFTWARE
VORTEX DE-POLLUTION**

manufacturers (OEM) part information to identify manufacturers' recalled parts in the automotive parts supply chain.

[READ MORE](#)

MEMBER PROFILE

We want you to get to know us better. We will be featuring a member; their history in the industry and their view of the future.



In this issue we will be interviewing Ben Silver of Central Auto Parts. Ben is a long-time member of the association and is the incoming President of CAR.

Q: How did you become involved in the recycling industry?

I got involved in the industry right out of college, and not a day earlier. My Dad, Larry Silver, owned and operated "Central Foreign Auto Parts" for my entire life, but I wasn't really interested in getting involved during my youth or teenage years. About a year or so before I graduated from CSU, my Dad was diagnosed with a very serious form of Leukemia. The treatment was very aggressive, and although it cleared the Leukemia, it did damage that ultimately led to my father passing. During his illness, my Dad asked me to take over the business that he had nurtured for almost thirty years. It wasn't necessarily in my plans, but accepting that responsibility

ACTUAL SYSTEMS

There are still a few exhibitor and sponsor opportunities available. [Click here](#) if you would like to have your company represented at the CAR Annual Meeting.

We will also have door prizes and a silent auction for items throughout the day.

On Friday night the 22nd we are planning a speaker reception/happy hour. Please let us know if you are interested in attending on Friday.

This event is free for CAR members and one additional guest. So if you have not done so already please click the link below to register.

If you have any questions please call Cheryl at 303-457-2119. We hope to see you all there!!

[REGISTER NOW!!](#)

ADDITIONAL NEWS

Solera to be Acquired by Visa Equity

- as published in CollisionWeek, Thursday, September 10, 2015

[Read More](#)

Auto Insurers Score Another Victory in Auto Body Antitrust Litigation

- as published in Body Shop Business, September 3, 2015

[Read More](#)

and working in the family business was one of the best decisions I ever made. Here we are nearly 10 years later, and in retrospect I know that there was no other career path that could be as rewarding as growing and improving upon the amazing foundation that my Dad built.

Q: What service does the auto recycling industry provide to the community?

I think that the automotive recycling industry is kind of an unsung hero in the community. Our solid waste recycling rates are huge. We're able to reuse or recycle a very high % of the vehicles we process. These vehicles may otherwise be discarded inappropriately causing environmental damage and little to no economic benefit to the local community. The parts we provide reduce manufacturing emissions, supply the need of local business' and consumers, and increase/support the local economy. Simply put, automotive recycling is great for the environment and the local economy. It's important that small, local recyclers continue to be supported by local shops, garages, and consumers as we are threatened yearly by large, corporate, national automotive recyclers and legislation aimed to restrict the use of recycled auto parts.

Q: What do you see in the future for recycling?

I see a future where automotive recyclers become very efficient and calculated. I think that soon the days will be passed of "flying by the seat of your pants" and automotive recyclers will need to be well planned, efficient, and adaptable to survive the new competitive climate. The "honeymoon" period of our

industry has passed and increased competition and the cost of quality salvage is putting pressure on operators to evolve. Systems of ordering are changing rapidly and removing the human element of our sales staffs, and this will probably continue to move in that direction. It is certain that the information age has changed and continues to change our industry and how we operate our businesses.

[Forward email](#)



This email was sent to cheryl@themeetingedge.com by cheryl@themeetingedge.com | [Update Profile/Email Address](#) | Rapid removal with [SafeUnsubscribe™](#) | [About our service provider.](#)



Colorado Automotive Recyclers Association | P.O Box 21021 | Denver | CO | 80221